

TheHimmelfarbGroup

SEARCH CONSULTANTS

TO THE NOT-FOR-PROFIT AND

PHILANTHROPIC COMMUNITIES

Who
TheHimmelfarbGroup

When

Why

Who We Are

The Himmelfarb Group is an executive search firm serving the not-for-profit and philanthropic communities. We conduct searches regionally and nationally for outstanding talent to fill executive and mid-level positions.

We have a strong record of finding effective leadership for:

CULTURAL ORGANIZATIONS AND MUSEUMS

FOUNDATIONS AND CHARITIES

POLICY RESEARCH, SOCIAL JUSTICE, AND
ADVOCACY ORGANIZATIONS

SOCIAL SERVICE, EDUCATION REFORM, AND
WORKFORCE DEVELOPMENT ORGANIZATIONS

ACADEMIC INSTITUTIONS

Each of us at The Himmelfarb Group has an extensive background in and a deep commitment to public interest work. We believe that organizations do their best work when they have exceptionally qualified people in key positions.

Our mission is to support the work of our clients by finding the best possible person for each position we fill and to do this ethically, efficiently, and cost-effectively.

Who TheHimmelfarbGroup When Why

Our flexibility and responsiveness ensure successful outcomes for the many and varied staffing challenges for which our clients seek our help.

When to Call Us

YOU WANT TO FILL A KEY POSITION. *You may not want to take time away from other critical work to look for the right person. You may want to search beyond your usual circles or have expert help during the search process.*

Retaining The Himmelfarb Group takes the details off your desk, and puts your search in the hands of skilled specialists well connected to people in your field and to those in broader arenas as well.

YOU ARE THINKING ABOUT ADDING TO OR CHANGING YOUR KEY STAFF. *The best timing for a new hire or an effective way to shape a new position is not always obvious.*

The Himmelfarb Group can help you think through such questions, adding experience and expert advice to your deliberations.

YOU PLAN TO FILL A KEY POSITION WITHOUT USING A SEARCH CONSULTANT. *While engaging a consultant to manage a search is not always practical or even necessary, limited assistance may prove extremely helpful.*

The Himmelfarb Group often works on selected pieces of a search. We welcome conversations about ways we can contribute to the success of your in-house search.

Who When Why

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Why Call Us?

WE UNDERSTAND YOUR WORK.

We attribute our continuing success to the more than 60 years of public interest experience we collectively bring to our work, and to the search process we've designed to reflect and accommodate our clients' particular realities.

WE WILL CUSTOMIZE YOUR SEARCH.

We will quickly get to know your organization and learn the subtleties and complexities that differentiate it from others.

WE WILL EXPAND YOUR CHOICES.

We will work creatively and aggressively to find highly qualified candidates who meet your expectations.

WE HAVE HAPPY CLIENTS.

Candidates we place have long and successful tenures. Our clients come back to us, and they recommend us to others. Over half our business comes to us this way.

OUR RATES ARE COMPETITIVE AND OUR TIMELINES AGGRESSIVE.

Doing a search is a science and an art, and our clients tell us that we are among the best in the business on both counts.

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Track Record

**Our skill and record of
accomplishment make us
leaders in our field.**

Selected Clients

AFL-CIO Working for America Institute
America's Second Harvest
Case Western Reserve University
Chicago Annenberg Challenge
Chicago Historical Society
Chicago Metropolis 2020
Council for Adult and Experiential Learning (CAEL)
DePaul University Msgr. John J. Egan
Urban Center
East-West Gateway Coordinating Council
Family Focus, Inc.
Frank Lloyd Wright Preservation Trust
Girl's Best Friend Foundation
National Network of Grantmakers
New Hampshire Institute of Politics at
Saint Anselm College
New Orleans Jobs Initiative
Office of the Governor, State of Illinois
The ATHENA Foundation
The George Gund Foundation
The Joyce Foundation
Resources for the Future
Rural School and Community Trust
Winthrop Rockefeller Foundation
Woodstock Institute

Selected List of Positions Filled

President
Chief Executive Officer
Executive Director
Vice President for External Relations
Vice President for Development
Vice President/Operations and Human Resources
Director of Public Policy and Government Relations
Director of Communications
Professorship in Families and Community
Foundation Program Officers:
Economic Development, Environment,
Employment, Human Services,
Gun Violence, and Education

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Success Stories

**Let us help you make your
next hire a success story too.**

The Himmelfarb Group has a strong record of placing extraordinarily capable people in key leadership positions.

Among the challenges we've successfully met:

Finding a CEO to accelerate the growth of a large human services agency and lead it to a new level of accomplishment.

Recruiting an experienced professional with outstanding policy and strategic skills to start and lead a new public policy program for a national workforce development organization.

Recruiting a professor with program and community experience to lead a new graduate academic program at a major Midwestern university.

Finding a foundation program officer with experience in an emerging policy arena.

Recruiting a communications professional to link the work of a national policy research organization to policymakers and the public.

Filling a newly created vice-president position for one of the country's ten largest charities.

Coaching a small not-for-profit's executive director on managing an in-house search.

Recruiting an experienced manager with strong strategic skills to lead an aggressive expansion of a national operating foundation.

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